

Mihai Buia, Member of the Scientific Council of New Strategy Center

Mr. Mihai Buia is a senior banker who has strong corporate relationships across CEE but in particular Romania. He started his career at Citi where he went on to become a senior client coverage banker in Romania before going on to EBRD to cover CEE. He then spent 3 years at HVB/Bank Austria Group where he was Head of Corporate Banking for Romania and 2 years with Creditanstalt Investment Bank (CA ~IB) as Country Head for Romanian Operations but also in a Coverage role covering the SEE Region with a strong focus on Bulgaria, Turkey, generating debt raising mandates notwithstanding acquisition finance mandates & M&A, building exceptional debt portfolio growth of more than EUR 2.5 bn and corporate finance mandates closed of more than EUR 800 mln , building strategic partnerships and closing landmark transactions across a variety of sectors including public sector, energy/power, telecoms and infrastructure.

In 2007, Mihai set up an advisory firm in association with a group of Scandinavian capital providers, from Northbridge Capital Partners UK, originating and financing distressed debt acquisition & originating debt restructuring advisory mandates from top tier Romanian corporates and Banks with the aim of ultimately raising a Debt Acquisition Fund He posses extensive contacts, origination & credit skills coupled with solid judgment.”